

Weichert Real Estate Affiliates, Inc. Corporate Headquarters 225 Littleton Road Morris Plains, NJ 07950 Office (973) 359-8377 Fax (973) 292-1428

Dear Willie,

THANK YOU ... not only for your inspiring message of hope and tenacity, but for making our real estate team feel so very special. We enjoyed the stories, the laughs, the many useful ideas, the great music... what we were more impressed with was the way you adapted your message to our group. You obviously did your research and listened to our challenges. Real estate people, like many others in our country, have been suffering. You tailored your message to our professional needs. But you also touched our hearts by your profound personal message and willingness to spend additional time at our reception and afterwards to recognize and encourage so many of our group.

Thank you also for giving me extra "on air" time to help promote attendance. It made a big difference.

If you need a personal endorsement, have anyone call me. I'll tell them the truth ... YOU DESERVE TO BE LABELLED ONE OF AMERICA'S VERY BEST SPEAKERS!

Thanks for making our Convention one of the very best. You delivered!

Sincerely,

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